

萬科企業股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 2202)

REVISED PROXY FORM FOR THE FIRST EXTRAORDINARY GENERAL MEETING OF 2022 TO BE HELD ON FRIDAY, 16 DECEMBER 2022

Number of shares to which this Revised Proxy Form relates1

	71	shares (A shares or H shares)		
	to which this	Revised Proxy	Form relates ¹	
I/We ²				
of				
chairı	ess as shown in the register of members) being shareholder(s) of CHINA VANKE man of the Meeting or ³	CO., LTD.* (the	e "Company") he	reby appoint the
(the 'the Presolution Form	y/our proxy to attend, act and vote for me/us and on my/our behalf at the first extra 'EGM" or the "Meeting") to be held at Vanke Center, 33 Huanmei Road, Dameisha. RC starting from 4:00 p.m. on Friday, 16 December 2022 and at any adjournment ations set out in the notice of the EGM dated 23 November 2022 sent together with an other updated notice of the EGM dated 1 December 2022 sent together with this if no such indication is given, as my/our proxy thinks fit.	Yantian Districthereof as here the the original	t, Shenzhen, Guar eunder indicated i proxy form (the	ngdong Province, in respect of the "Original Proxy
	ORDINARY RESOLUTION	FOR ⁴	AGAINST ⁴	ABSTAIN ⁴
1	To consider and approve the authorization to the Company for issuance of direct debt financing instruments.			
	SUPPLEMENTAL SPECIAL RESOLUTION	FOR ⁴	AGAINST ⁴	ABSTAIN ⁴
2	To consider and approve the general mandate to issue shares of the Company.			
Date:	2022 Signature(s) ⁶ :			

Notes:

- Please insert the number of shares registered in your name(s) to which this Revised Proxy Form relates. If no number is inserted, this Revised Proxy Form will be deemed to relate to all the shares in the issued share capital of the Company registered in your name(s). Please also insert the type of shares (A shares or H shares) to which this Revised Proxy Form relates.
- Please insert the full name and address(es) (as shown in the register of members) in block letters.
- If any proxy other than the chairman of the Meeting is preferred, please delete the words "the chairman of the Meeting or" and insert the name and address of the 3.
- If any proxy other than the chairman of the Meeting is preferred, please delete the words "the chairman of the Meeting or" and insert the name and address of the proxy desired in the space provided. A shareholder may appoint one or more proxies to attend and vote in his/her stead. A proxy need not be a shareholder of the Company. ANY ALTERATION MADE TO THIS REVISED PROXY FORM MUST BE DULY INITIALED BY THE PERSON WHO SIGNS IT.

 IF YOU WISH TO VOTE FOR ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "FOR". IF YOU WISH TO VOTE AGAINST ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "AGAINST". IF YOU WISH TO ABSTAIN FROM VOTING ON ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "AGAINST". IF YOU WISH TO ABSTAIN FROM VOTING ON ANY RESOLUTION, PLEASE TICK IN THE BOX MARKED "ABSTAIN". The shares abstained from voting will be counted in the calculation of the required majority. Where there are ballots on which the words are not filled in, wrongly filled in or unintelligible or the ballots that are not voted, the voters shall be regarded as having relinquished their voting rights and the voting results of their shares shall be regarded as "abstain". If you do not indicate how you wish your proxy to vote, your proxy will be entitled to exercise his/her discretion. Unless you have indicated otherwise in this Revised Proxy Form, your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the EGM. 4. resolution properly put to the EGM.
- This Revised Proxy Form must be signed by you or your attorney duly authorised in writing or, in the case of a legal person, must either be executed under seal or under the hand of a director or an attorney duly authorised to sign the same. If this Revised Proxy Form is signed by an attorney of the appointor, the power of attorney authorising that attorney to sign, or other document of authorisation, must be notarised. 5.
- Where there are joint holders of any shares, any one of such persons may vote at the EGM, either personally or by proxy, in respect of such shares as if he/she was solely entitled thereto. However, if more than one of such joint holders is present at the EGM, either personally or by proxy, then one of the said persons so present whose name stands first in the register of members in respect of such shares shall alone be entitled to vote in respect thereof. 6.
- To be valid, for holders of A shares, this Revised Proxy Form, together with the notarised power of attorney or other document of authorisation (if any), must be delivered to the office of the board of directors of the Company at Vanke Center, No. 33 Huanmei Road, Dameisha, Yantian District, Shenzhen, the PRC (postal code: 518083) not less than 24 hours before the time appointed for the EGM. In order to be valid, for holders of H shares, the above documents must be delivered to the H share star ergistrar of the Company at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong not less than 24 hours before the time appointed for the EGM or any adjournment thereof. 7.
- Any Shareholder who intends to appoint a proxy to attend the EGM and has not lodged this Revised Proxy Form is required to complete and lodge the enclosed Revised Proxy Form in accordance with the instructions stated thereon and lodging the Original Proxy Form is not required. If a Shareholder has already returned the Original Proxy Form in accordance with the instructions printed thereon, he/she should note that:
 - If no Revised Proxy Form is returned by the Shareholder, the Original Proxy Form will be treated as a valid proxy form lodged by the Shareholder. (Each of) the proxy(ies) appointed under the Original Proxy Form will also be entitled to vote in accordance with the instructions previously given by the Shareholder or at his/her discretion (if no such instructions are given) on any resolution properly put to the EGM (including the additional resolution contained in the updated notice of EGM).
 - If this Revised Proxy Form is lodged 24 hours before the time appointed for the EGM, this Revised Proxy Form, if duly completed, will revoke and supersede the Original Proxy Form previously lodged by the Shareholder. This Revised Proxy Form will be treated as a valid form of proxy if duly (2)
 - If this Revised Proxy Form is lodged within 24 hours before the time appointed for the EGM, or lodged 24 hours before the time appointed for the EGM but not duly completed, it will be deemed invalid. It will not revoke and supersede the Original Proxy Form previously lodged by the Shareholder, and the Original Proxy Form will be treated as a valid proxy form lodged by the Shareholder if duly completed. (Each of) the proxy(ies) appointed under the Original Proxy Form will also be entitled to vote in accordance with the instructions previously given by the Shareholder or at his/her discretion (if no such instructions are given) on any resolution properly put to the EGM (including resolution no. 2). (3)