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# vanke

## CHINA VANKE CO., LTD.\*

### 萬科企業股份有限公司

*(A joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 2202)**

## UPDATE REGARDING SALES AND NEWLY ADDED DEVELOPMENT PROJECTS FOR THE MONTH ENDED 30 JUNE 2019

The board of directors of China Vanke Co., Ltd.\* (the "**Company**") is pleased to announce that for the month ended 30 June 2019, the Company achieved a contract sales area of 4,893,000 sq. m., with a contract sales amount of RMB66.39 billion. From January to June of 2019, the Company achieved an accumulated contract sales area of 21,501,000 sq. m. and a contract sales amount of RMB334.00 billion. Due to existence of various uncertainties in the sales process, the abovementioned sales figures may differ from the figures to be disclosed in regular reports. Therefore, the relevant figures are periodical data for investors' reference only.

The Company has acquired 14 new projects since the disclosure of the sales update for the month ended 31 May 2019. Details of the projects are as follows:

No.	City	Name of the Project	Location	Percentage Interest Attributable to the Company	Land Area (Unit: '000 sq m)	Comprehensive Plot Ratio	Plot Ratio-based Gross Floor Area ("GFA") (Unit: '000 sq m)	GFA Attributable to the Company's Equity Holding (Unit: '000 sq m)	Land Premium Attributable to the Company's Equity Holding (RMB million)
1	Guangzhou	Xingfuyu Phase V Project (New Acquired Equity Interest)	Huangpu District	35%	192	1.8	345	121	1,057
2	Kunshan	Economic & Technology Development Zone Project	Economic & Technology Development Zone	100%	41	2.3	93	93	1,228
3	Suzhou	Zhongxin Asset Package Project	Suzhou Industrial Park, Wuzhong District & Changshu City, etc.	100%	95	2.7	256	256	1,931
4	Ningbo	Dongqian Lake Mogu Road West Project	Yinzhou District	100%	50	1.0	50	50	1,000
5		Duantang Project	Haishu District	100%	74	2.1	158	158	2,572

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6	Nanjing	Commercial and Residential Land at West of Wolonghu Metro Station in the north of the city	Lishui District	100%	163	2.5	407	407	2,280
7	Shijiazhuang	Luanwu Road Project	Luancheng District	51%	105	1.8	191	98	295
8	Linyi	Xiaolizhuang Area Project	Hedong District	40%	154	2.3	355	142	297
9	Tangshan	Xinhua Road Project	Lubei District	51%	17	7.0	121	62	160
10	Changchun	Xiwangdong Land Lot	Beihu Development Zone	100%	129	1.9	241	241	977
11	Dalian	Dajichuang Project	Jinpu New District	60%	213	2.2	470	282	567
12	Wuhan	Dingziqiao Road Project	Hongshan District	70%	60	4.8	288	201	3,203
13	Guiyang	Lushan Project	Yunyan District	40%	303	2.6	783	313	1,483
14	Kunming	Xin'er Project	Guandu District	40%	233	3.6	827	331	1,831
<b>Total</b>					<b>1,829</b>	<b>-</b>	<b>4,585</b>	<b>2,755</b>	<b>18,881</b>

The Company has not acquired new logistics property projects since the disclosure of the sales update for the month ended 31 May 2019.

The Company's equity interests in the abovementioned projects may change as a result of introduction of cooperation parties for joint development of certain of these projects. The percentages of shareholdings disclosed above are for investors' reference only at current stage.

By order of the Board  
**China Vanke Co., Ltd. \***  
**Zhu Xu**  
*Company Secretary*

Shenzhen, the PRC, 2 July 2019

*As at the date of this announcement, the Board comprises Mr. YU Liang, Mr. WANG Wenjin and Mr. ZHANG Xu as executive directors; Mr. LIN Maode, Mr. CHEN Xianjun and Mr. SUN Shengdian as non-executive directors; and Mr. KANG Dian, Ms. LIU Shuwei, Mr. NG Kar Ling, Johnny and Mr. LI Qiang as independent non-executive directors.*

*\* For identification purpose only*